

**TRANSNET PORT TERMINALS****TENDER NUMBER:** TPT/2022/06/0297/5745/RFP

**DESCRIPTION OF THE WORKS:** THE DESIGN, MANUFACTURE, DELIVERY, ERECTION, TESTING AND COMMISSIONING OF ONE (1) 65 TON TWIN-LIFT SHIP-TO-SHORE (STS) AT PORT ELIZABETH CONTAINER TERMINAL FOR TRANSNET SOC LTD (REG.NO.1990/000900/30) OPERATING AS TRANSNET PORT TERMINALS HEREINAFTER REFERRED TO AS "TPT" AS A ONCE OFF SUPPLY



## Non-compulsory Briefing

<b>MEETING TYPE:</b>	Briefing Meeting	<b>VENUE</b>	Microsoft Teams
<b>BUSINESS</b>	TPT	<b>MEETING DATE:</b>	27.09.2022
<b>START TIME:</b>	10:00	<b>END TIME:</b>	12:00
<b>CHAIRPERSON:</b>	Rochelle Issacs	<b>SCRIBE:</b>	R.Isaacs & Recordings
<b>CATEGORY</b>	Tender Briefing Session		

NO		RESPONSIBLE PERSON
1	Opening & Welcome	R Isaacs
2	Attendance & Apologies	None
3	Introductions from all parties	All
4	<p><b>Tender Briefing</b></p> <p>Meeting commenced at 10:05, the attendees were informed of the recording of the meeting</p> <p><b>Tender communication</b> All communications or quires must be directed to Rochelle Issacs at all time and contract details are on the tender document. The bidders were taken through the tender requirements: closing date and time. The electronic process for which the bid must be submitted, and no bid will be accepted after 12:00pm on the 14 October 2022. All documents must be uploaded onto the Transnet e-Tender Submission Portal can be accessed as follows: Log on to the Transnet eTenders management platform website (<a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a>);</p> <p><b>Project background, purpose, and scope requirement.</b> The PECT is the primary port for perishable cargo in the Southern African region. It supports the hinterland exotic fruit exports as well as Manganese exports and is considered to be one of the most significant drivers in stimulating and sustaining the economic growth of the region. PECT's core business is centered on the handling of containerized cargo.</p> <p>The terminal operates highly mechanized equipment, including a four (4) STS crane design, to handle containers. This is based on servicing the manganese skip tainer volumes at 15 moves per hour as well as container vessels simultaneously at a GCH of 28.</p> <p>On the 30th of October 2018 an IMPSA Ship to Shore Crane number 518 suffered substantial damage during gale force winds.. TPT management elected to replace the IMPSA crane with a similar type of crane to the damaged crane that can withstand strong winds.</p> <p>The benefits will be achieved by replacing the STS crane and the terminal will have adequate capacity to deliver planned volumes as per the Transnet, Corporate Plan, thereby supporting the needs of the South African fresh fruit and Manganese export industries. This will stimulate the country's economy, as the Eastern Cape foreign earnings on citrus exports</p>	<p>R Issacs</p> <p>R Isaacs</p> <p>B Bloem</p>

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	<p><b>Procurement</b> Requirements of the tender document, tendering procedure, returnable schedules, and contracts.</p> <ul style="list-style-type: none"> <li>• T1.1 informed the attendees of the invitation of tender. The tender notice informs all potential bidders of the instructions of the tender e.g., date, time, location, to whom all communication should sent to and note all clarification must be submitted five days prior the closing date of the tender.</li> <li>• T1.2 the tender data provides details on the tender and the stages in which the tender submission will be adjudicated and evaluated. The tender bid has 12 weeks of validity from the closing dates.</li> <li>• Tenderers were advised on the below list of important documents that are needed to form part of the submission: <ul style="list-style-type: none"> <li>○ Tax clearance certification with the TCC pin number</li> <li>○ BBEE certification</li> <li>○ Central Supplier Database with the supplier unique number</li> <li>○ Letter of good standing.</li> </ul> </li> <li>• T2.2 is the returnable documents, and tenderers to note the requests for signatories that are required. Tenderers were encouraged to read through each the required returnable documents.</li> <li>• It was explained to Tenderers that Transnet will be able to address all concerns and clarifications that are required.</li> <li>• Tenderers were informed of the Inclusion of NIPP obligations which were discussed by Winile Xhakaza from TPT ESD</li> <li>• C1.1 pricing instructions were discussed, and the final price should be included on the Form of Offer and Acceptance. Tenderers were cautioned to ensure that the price is aligned to C1.2 Activity Schedule and the calculation are correct to avoid arithmetical errors.</li> <li>• C1.2 Contract data is the requirement of the contract and tenderers are to ensure that they are aligned to the terms and conditions as set out in the contract before signing off. Deviations from the contract that must be indicated by the tenderers in the schedule of deviations.</li> <li>• Core and Main Clauses were discussed, and the conditions of the contract were explained to the tenderers. Bidders were cautioned to be familiar with the content and read through the clauses for all uncertainties to be clarified.</li> <li>• Marissa Damons provided more insight into the Insurance requirements which must be met by the tenderer.</li> <li>• C4 the site information in term of location of the equipment will be conducted</li> <li>• C4.1 annexures which includes the Transnet specification which must be adhered too, drawings and other specifications must be reviewed in parallel with the works information.</li> </ul> <p>Procurement evaluation to be followed:</p> <ul style="list-style-type: none"> <li>• Test of Administrative and Substantive responsiveness</li> <li>• Stage One: Evaluation criteria – OEM or OEM Agents will only be considered for this tender and proof thereof is required. The minimum qualifying score for functionality is 80 points and any tenderer that fails to meet the stipulated criteria will be regarded as an unacceptable tender.</li> <li>• Stage two: price and preference (B-BBEE scorecard) 90/10</li> <li>• Stage three: Post tender negotiations</li> <li>• Stage four: letter of award and final contract award.</li> </ul>	R Isaacs
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<p>The following Evaluation Criteria was discussed with the bidders as well as the scoring methodology:</p> <p>1. Technical Eligibility Criteria</p> <ul style="list-style-type: none"> <li>T2.2-01 Evaluation Schedule: Compliance to Eligibility Criteria</li> </ul> <p><b>Failure to meet the requirement of OEM or OEM Agent will result in the tender being disqualified and removed from any further consideration.</b></p> <p>2. Functionality evaluation</p> <ul style="list-style-type: none"> <li>T2.2-02 Evaluation Schedule: Guarantees and Warranties = 20 points</li> <li>T2.2-03 Evaluation Schedule: Track Record = 25 points</li> <li>T2.2-04 Evaluation Schedule: Compliance to Employer's Technical Specifications = 25 points</li> <li>T2.2-05 Evaluation Schedule: Delivery Lead Time = 20 points</li> <li>T2.2-06 Evaluation Schedule: Response time to call outs for technical support = 5 points</li> <li>T2.2-07 Evaluation Schedule: Width of Access Way = 5 points</li> </ul> <p><b>Only those tenderers who attain the minimum number of 80 evaluation points for Functionality will be eligible for further evaluation, failure to meet the minimum threshold will result in the tender being disqualified and removed from any further consideration.</b></p>	
<p><b>General</b></p> <p><b>Questions 1</b></p> <p>Clarification on a few technical queries will be sent through for inclusion on a Clarification register</p> <p>All queries must be sent through to <a href="mailto:Rochelle.isaacs@traanset.net">Rochelle.isaacs@traanset.net</a> and Transnet technical team will respond accordingly</p> <p><b>Question 2</b></p> <p>Recording of Minutes to be sent to tenderers</p> <p>It was explained that the recording was a huge file to be sent via email and that a platform should be identified such as teams or one drive</p>	<p>Liebherr-Africa (Pty) Ltd Rochelle Isaacs</p> <p>Rabb Africa Pty Ltd Rochelle Issacs</p>
<p><b>Meeting closed and all tenderers confirmed that there were no further questions at the time of the closing</b></p>	<p>Bidders</p>

Compiled by



Rochelle Isaacs  
Rochelleisaacs@transnet.net